

July 15, 2016

Subject: Notification of Selcom® XLine2™ to Gocator® product transition

Dear valued Wagstaff Customer,

After an extraordinarily long sales cycle in the non-ferrous markets, the LMI Technologies Selcom® XLine2™ laser sensor products are being discontinued. We know this product has been an important component in your automated casting control systems, and we have worked hard to extend the product's life to the extent possible and to develop a replacement for these products, namely, the Gocator® 2345 and 2385 sensors.

Wagstaff and LMI Technologies have cooperatively developed sensors and assemblies to replace the Selcom® XLine2™ laser sensor products. We have done extensive testing to ensure the Gocator® products will exceed your expectations and let you integrate them into new or existing automated casting control systems.

The Selcom® XLine2™ laser sensor products will be replaced as follows:

- All Selcom® CastLine2™ sensors are replaced by the single Gocator 2345 sensor;
- All Selcom® LaunderLine2™ sensors are replaced by the single Gocator 2385 sensor;
- The Selcom® DeltaLine2™ sensor has no replacement and a dual-laser product will not be sold.

The LMI Technologies Selcom® XLine2™ laser sensor products are available for sale from the date of this notice up to and including the Last Time Buy (LTB) date. After the LTB date, these products will be supported for repair during the Service Period. The service period is an estimate, which is based upon component availability.


In summary, the Selcom® XLine2™ laser sensor products end of life transition dates are as follows:

- End of Life (EOL) date with formal LMI Technologies notification is **October 1, 2016**;
- Last Time Buy date is 12 months from the EOL date, **October 1, 2017**;
- Service Period is 5 years from EOL date, **October 1, 2021** (based upon component availability).

Wagstaff is aware that this may have an impact on your organization. We want to work closely with your company to review your product migration and help you to interface with our newer generation products. We are confident that this product transition can be made smoothly.

If you have any questions regarding this notification, please do not hesitate to contact your Wagstaff Sales Manager.

Sincerely,



Steve Anderson

Vice President - Sales and Marketing